STRENGTHENING THE FABRIC OF OUR COMMUNITIES

THE FORTUNE SOCIETY ANNUAL REPORT 2017-2018
The Fortune Society’s mission is to support successful reentry from incarceration and promote alternatives to incarceration, thus strengthening the fabric of our communities.

We do this by:

- **Believing** in the power of individuals to change;
- **Building lives** through service programs shaped by the needs and experiences of our participants; and
- **Changing minds** through education and advocacy to promote the creation of a fair, humane, and truly rehabilitative correctional system.

Founded in 1967, The Fortune Society’s vision is to foster a world where all who are incarcerated or formerly incarcerated will thrive as positive, contributing members of society. We do this through a holistic, one-stop model of service provision.

Our continuum of care, informed and implemented by professionals with cultural backgrounds and life experiences similar to those of our participants, helps ensure their success. We serve over 7,000 individuals annually via three New York City locations: our service center in Long Island City, Queens, and both The Fortune Academy (“the Castle”) and Castle Gardens in West Harlem. Our program models are recognized both nationally and internationally for their quality and innovation.
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Dear Friend,

Every year, writing the letter to introduce The Fortune Society’s Annual Report gives me a chance to look back at the previous year and share the achievements we made together. Each time I do this, I am amazed at all that happened—all the lives we touched, and the endless courage, beauty, and hope that flows through our doors daily. Each year, I am grateful to be a part of this community with you and celebrate our milestones.

As I write this year’s letter, however, I am celebrating my 30th year as President and CEO of The Fortune Society. We have grown mightily during the time we’ve spent together. I would like to share some of what has happened.

When I joined Fortune in 1989, we had approximately 20 staff and an annual income of about $700,000. Today, we have over 300 staff and an annual income of approximately $34 million. Our direct impact programs, from Alternatives to Incarceration (ATI) to Substance Use Treatment, have become deeper and wider, and our advocacy work has done the same.

Fortune has always held a dual mission of support and reform. We provide services that people need to rebuild their lives after incarceration and services to prevent incarceration in the first place. And, while advocating for change, we educate the public and policymakers on the truth about our criminal justice system, as well as the human and community consequences of mass incarceration. Our service and policy work reinforce one another, giving us a unique voice that started in 1967 when David Rothenberg produced the play, Fortune and Men’s Eyes. Through that play, written by Canadian playwright John Herbert based on his own incarceration experience, the horrors of incarceration were shared with the public. Soon, advocates with incarceration histories who joined David to start The Fortune Society began speaking in schools, churches, and on television, leading to our present work 50 years later.

After founding the organization, David ran it for 18 years before returning as a volunteer. When he came back, he said something that deeply moved me. He saw how Fortune had grown and told me that it still felt the same. It still had the same care and sense of community—and the same frequency of laughter.

I found my way back here, too—I suppose Fortune is irresistible. While still a law student, I spent a...
summer at Fortune as a tutor and never forgot the powerful transformations I saw. So, I returned a few years after graduation and have been here ever since.

Much has changed since I walked through these doors again. In 1967, when Fortune was founded, HIV and AIDS were not known to the public. In 1989, my first year as CEO, the disease was devastating the lives of our participants and staff. There were few people who walk through our doors who were not HIV positive, fearful that they were, or loved somebody who was. So, together we decided to fight back against the epidemic by developing a continuum of services that met the unique health challenges facing people who were currently or formerly incarcerated.

Our services kept expanding as we worked to meet the needs of those impacted by incarceration. We added licensed drug treatment in the early 1990s, achieving national recognition for our cultural competence as we shaped our services around the knowledge of people with lived experience and those with clinical training, as well as staff and management who came with both. We built a robust set of functions within our Alternatives to Incarceration (ATI) program, expanded our Employment Services program, grew our Education program, built an array of family services and purchased an abandoned building in Harlem called “the Castle” as our first step in creating our Housing program for individuals with incarceration histories who are experiencing homelessness.

Most of what we built was not from scratch. Fortune has always provided whatever was needed for people with justice involvement. What has changed, with your continued support, is our scope and depth. Fortune’s original Housing program, for instance, were the couches offered in the homes of David and other Fortune staff members to one or two people at a time. In the years since, we developed a model of housing that offers a continuum of care, from emergency and transitional housing to a permanent place to call home. Today, we house over 400 people each year in The Fortune Academy (“the Castle”), Castle Gardens, and apartments through our Scatter-Site Housing program.

We also still have the diversity of staff that we had when Fortune was just a handful of volunteers: Some of us have lived experience with homelessness, substance use, and incarceration, while others do not. Together, with people like you, we are a passionate community of service providers, neighbors, and advocates. And our advocacy is blended into just about everything we do. We advocate on policy issues like housing and job discrimination against people with criminal records, while providing the services that get people housed and employed.

I am extraordinary blessed to have worked in this community for the past 30 years. With you, we’ve built support systems that allow participants to create hopeful lives and futures, surrounded by staff and volunteers who are passionate, caring, and full of love.

As you enjoy our 2018 Annual Report, I hope you look at the faces pictured and feel the same hope that I do. In a tough and brutal world, we aim to inspire possibilities, helping people transform themselves, their families, and communities.

Thank you for your support and all you do to make Fortune a special place for many.

Sincerely,

JoAnne Page  
*President and CEO*
Participants in the Green Construction workshop within our Employment Services program assemble hard hats during their graduation ceremony.
Each year, more than 650,000 individuals in the United States are released from incarceration. Though people released from jail or prison are no longer behind bars, daunting obstacles prevent many from successfully reentering the community. Individuals with justice involvement face legal barriers and widespread discrimination that make it difficult to access housing, employment, education, mental health care, physical health care, and substance use treatment. Consequently, these challenges make people with incarceration histories one of the most disadvantaged groups in the United States.
WHO WE SERVE*

Your partnership enabled us to provide services to over 7,223 individuals in fiscal year 2018. Here is a snapshot of who we served at intake:

GENDER

- Male 87%
- Female 11.9%
- Transgender 0.3%

AGE

- Under 18 1.8%
- Ages 35-50 31.7%
- Ages 18-24 17.8%
- Ages 51-64 18%
- Ages 65+ 1.5%

EMPLOYMENT

- Unemployed 85.5%
- Part-time employment 2.6%
- Full-time employment 4%
1 OF EVERY 5 participants experienced homelessness at intake

161 Veterans who served in the United States military

**EDUCATION**

- High School Diploma: 18.3%
- Some College: 10.9%
- Bachelor’s Degree: 2.3%
- TASC (formerly GED): 31.9%
- Associate’s Degree: 3.2%

**FAMILY**

- No Children: 45%
- Adult Children: 14.5%
- Children Under 18: 32.5%

*Data from fiscal year 2018. Percentages may not add up to 100% due to variance in data collection.*
Community members celebrating the life and loving memory of staff member Victor Rojas at our first annual block party in West Harlem.
WHAT WE DO: BUILDING PEOPLE, NOT PRISONS

Through reentry services and advocacy, The Fortune Society supports thousands of individuals in rebuilding and transforming their lives each year. Our holistic, “one-stop shop” model of service provision addresses the complex needs of participants. Our three primary New York City locations—a main service center in Long Island City, and both The Fortune Academy (“the Castle”) and Castle Gardens in West Harlem—provide in-house services to over 7,000 individuals annually. Our presence in four borough courthouses, Rikers Island, and other New York State prisons further extends our reach. The end results don’t just make a difference at an individual level—entire families and communities are transformed in the process.
HOW WE DO IT: CHANGE THE CONVERSATION & CULTURE

The way society treats, thinks, and talks about individuals with justice involvement needs to change. The Fortune Society promotes a more humane and equitable legal system that changes the punitive narrative that stigmatizes people with incarceration histories. Our advocacy, creative arts, and discharge planning initiatives enable us to help create a world where those directly impacted by the criminal justice system can thrive after incarceration.

Creative Arts program participants embrace after engaging in a poetry slam held at Fortune offices.
**PROGRAMS & SERVICES**

**Creative Arts**

Our Creative Arts program supports the educational, emotional, and cultural development of individuals impacted by the criminal justice system through creative writing, poetry, spoken word, video production, animation, visual arts, music, and theater.

**Policy and Advocacy**

Our David Rothenberg Center for Public Policy (DRCPP) works to build equitable legal systems and alternative approaches to justice, change counterproductive laws and policies, advance effective program models, and shift public perception. DRCPP works to advance policies that minimize the adverse ramifications of the criminal and immigration legal systems on individuals, families, and communities.

**Prepare for Release**

Our Individualized Corrections Achievement Network (I-CAN) program provides skill-building and discharge preparation services to eligible individuals during their incarceration at NYC Department of Corrections (DOC) jails, and offers continuing reentry support following their release.
HOW WE DO IT: SAFE & AFFORDABLE HOUSING

Almost 26,000 people are released from New York state prisons each year. Many return home to New York City without a safe, stable place to live—being relegated to shelters, streets, or unregulated, substandard housing. As a result, nearly 60% of formerly incarcerated people who experience homelessness because of barriers to housing are rearrested within the first year after being released. Through our housing programs, we assist homeless individuals with justice involvement and their families in building better futures through a range of low-threshold housing initiatives. In addition, we support our participants in accessing stabilizing public benefits and help them reunite with their loved ones.
PROGRAMS & SERVICES

Benefits Application Assistance

Our Benefits Application Assistance (Single Stop) program helps participants achieve economic mobility by coordinating access to public benefits available to individuals and families with low incomes, including the Supplemental Nutrition Assistance Program (SNAP), Medicaid, Supplemental Disability Insurance, and other forms of public assistance.

Family Services

Our Family Services program works to unite participants with their loved ones by facilitating healthy parent-child relationships and providing legal services for custody, visitation, and child support commitments.

Housing

Our Housing program assists individuals with justice involvement and their families experiencing homelessness in building better futures through supportive and affordable housing. The program provides low-threshold access to emergency, transitional, and permanent housing in our congregate buildings: The Fortune Academy (“the Castle”) and Castle Gardens, along with our Scatter-Site housing program.
HOW WE DO IT: EMPLOYMENT & EDUCATION OPPORTUNITIES

Finding gainful employment can be challenging if you’re an individual with justice involvement. According to a study conducted in New York City, having a criminal record reduced the likelihood of a callback or job offer by nearly 50%. Meanwhile, only about half of incarcerated adults have a high school degree or its equivalent—making it more challenging to find stable employment after incarceration. The Fortune Society equips people with justice involvement with education and employment opportunities necessary to thrive in the workplace and community. In addition, Fortune helps hundreds of individuals annually receive holistic, supportive reentry services in the community in lieu of serving time in jail or prison.
PROGRAMS & SERVICES

Alternatives to Incarceration (ATI)

Our ATI program reduces the prison and jail population, helps thousands of individuals receive holistic, supportive services, and saves taxpayers millions of dollars.

Education

Our Education program empowers students to achieve personal and professional goals, such as acquiring basic literacy skills, earning a High School Equivalency diploma, attending college, or preparing for employment.

Employment Services

Our Employment Services program is designed to equip job seekers with justice involvement with the skills necessary to obtain employment and thrive in the workplace. The program offers job readiness, transitional work, and sector-based skills trainings in Green Construction, Culinary Arts, Job Development, and Transportation (Commercial Drivers License acquirement). We also offer job placement assistance and retention services.
**HOW WE DO IT:**
**HOLISTIC WELLNESS**

Trauma and adversity, including criminal justice involvement, are significant social determinants of health and wellness. Criminal justice involvement is associated with increased rates of substance use, mental health needs, cardiovascular disease, hepatitis C, and HIV. In addition, correctional institutions often fail to meet basic standards of food preparation and safety, leaving people in prison at a significantly higher risk for illnesses connected to what they eat than others. To counteract the detrimental health effects of incarceration, we empower people with incarceration histories to engage in our holistic wellness and supportive services, including food and nutrition, physical health, mental health, and substance use treatment.

*A resident helps weed and maintain the Sky Garden, a rooftop garden at Castle Gardens.*
PROGRAMS & SERVICES

Food and Nutrition

We offer healthy, hot meals, and distribute fresh, locally grown produce to participants through partnerships with local farms. Through this program, we also offer cooking demonstrations and nutrition education workshops.

Health Services

Our Health Services program connects individuals with justice involvement and chronic conditions to quality healthcare and social services. We also provide individuals living with HIV/AIDS with vital discharge planning, case management, health education, and connection to quality, community-based treatment and care.

Mental Health Treatment

Fortune participants have access to a full spectrum of services through our NYS Office of Mental Health (OMH)-licensed Better Living Center (BLC), which serves individuals with mental health needs and histories of justice involvement.

Substance Use Treatment

Our New York State Office of Alcoholism and Substance Abuse Services (OASAS)-licensed outpatient substance use treatment clinic empowers people with substance use histories to heal and recover from addiction and the trauma of incarceration.
YOUR IMPACT*

With your support, we helped thousands of individuals thrive in the community after incarceration. Here is how you impacted the lives of our participants:

- **7,223** individuals received our life-changing services.
- **42,912 nutritious meals** served to participants at our service centers in Queens and Harlem.
- **3,292** individual therapy sessions provided at The Better Living Center, our NYS Office of Mental Health-licensed outpatient treatment program.
- **558** individuals placed in new jobs through our Employment Services program.
- **19,479** total instructional hours provided through our Education program.
- **$12,911,2718** total estimated savings to taxpayers as a result of our Alternatives to Incarceration (ATI) program.
- **71.3%** of ATI participants eligible for completion graduated.
$3,282,000 secured in public benefits for Benefits Application Assistance participants, including Medicaid, cash assistance, and Supplemental Nutrition Assistance Program (SNAP) benefits.

1,807 individuals enrolled in our discharge planning program at Rikers Island.

81% of Fortune Academy participants in transitional housing successfully moved to permanent housing.

737 individuals received substance use treatment services; of those discharged (408), 65% discontinued substance use as of program exit.

245 participants living with HIV/AIDS were connected to medical care upon release from Rikers Island.

*Data from fiscal year 2018*
Closing Rikers

New York City Mayor Bill de Blasio and city council officials agreed on locations for new jail sites, one in each borough except Staten Island, to replace those on Rikers Island jail complex. This is an important step toward closing Rikers and establishing community-based jails that better serve people. Fortune Executive Vice President Stanley Richards sits on the Implementation Task Force Steering Committee, which shapes strategy and ensures progress toward closing Rikers Island.

Raise the Age

New York’s Raise the Age legislation, which increased the age of criminal responsibility to 18 years of age, went into effect this year. We advocated for its implementation. As of this fall, all 16 and 17 year-old youth who are incarcerated have been transferred from adult jail facilities to age-appropriate detention centers.

POLICY ACHIEVEMENTS IN 2018

The David Rothenberg Center for Public Policy (DRCPP) works to build equitable legal systems and alternative approaches to justice. Thanks to supporters like you, DRCPP along with our coalition partners, advocates, and allies advanced policy reforms that change counterproductive laws, advance effective reentry program models, and shift public perception on criminal justice issues. Here’s a recap:
One Day to Protect New Yorkers

In partnership with the Immigrant Defense Project, we launched The One Day to Protect New Yorkers campaign which supports a bill that would amend state law to reduce the maximum sentence on class A misdemeanor offenses by one day. The bill addresses an extraordinarily harsh and disproportionate mismatch in state and federal immigration law where certain minor convictions that are punishable by a year or more may lead to deportation. The One Day to Protect New Yorkers bill would prevent deportation based on a misdemeanor offense, restore discretion to immigration judges, and protect vulnerable immigrant New Yorkers.

Settlement with Target Corporation

The Fortune Society reached a settlement with Target Corporation, resolving its class-action lawsuit based on allegations that Target Corporation’s overly broad and outdated criminal background check policy discriminated against African-American and Latino applicants. As part of the settlement, Target will institute a hiring process for class members to obtain jobs at Target’s retail stores, and pay over $3.7 million in cash awards to those who would not benefit from Target employment.

Pardons

In 2017-2018, New York Governor Andrew Cuomo pardoned 26 immigrants facing deportation due to past justice involvement. We collaborated with policymakers, advocates, and community groups to help the Governor issue more pardons and increase the number of immigrants applying for pardons. His use of executive power demonstrates New York’s commitment to the values of inclusion, diversity, and community.

Improving Employment Opportunities

The Fortune Society filed an Equal Employment Opportunities Commission (EEOC) charge against Macy’s, Inc., alleging that the retailer’s criminal background check policies and practices used to screen job applicants is discriminatory. The lawsuit seeks to improve employment opportunities for qualified individuals with justice histories.

Access to Care Packages

The Fortune Society, along with a coalition of other criminal justice advocates, pushed for a reversal of the New York State Department of Corrections’ vendor-only pilot program for prison care packages. The policy, which restricted incarcerated individuals’ access to books and personal items from loved ones, was reversed by Governor Andrew Cuomo as a result of these actions.

Right to Vote

With support from advocates and community groups, New York Governor Andrew Cuomo issued conditional pardons that restored the right to vote for 24,000 individuals on parole. These pardons will strengthen our democracy, encourage civic participation, make our political process more inclusive, and affirm the fundamental rights of all New Yorkers.
I’m more than a number and more than my past. I’m a unique person and that’s what Fortune celebrates. I had an abusive childhood and was introduced to substance use at an early age. Unfortunately, substance use led to justice involvement. I couldn’t see a way out until I was introduced to The Fortune Society while incarcerated at Rikers Island.

What began as something to simply pass the time transformed into a refreshing, new path for me. Fortune doesn’t just focus on one thing—they care about me as a whole person. From credit counseling to creativity, they are helping me learn what it means to live a good life and reap the rewards from it. Every staff member I’ve interacted with has a great personality.

I wasn’t expecting to be impacted on such a personal level by them, but I now know that Fortune was placed in my life for a reason. Today, I’m on track to secure stable housing, have recently been offered a full-time job, and am reconnecting with the writer I’ve always been.

I love having the artistic freedom to express myself, especially when performing with fellow participants at Fortune’s poetry slam events. It’s wonderful creating with people who understand what I’ve gone through. All of us are giving ourselves a chance to have a good life, and that feels really good.
SAFE HOUSING WAS KEY TO CARLOS’ SUCCESS

CARLOS LUGO, CASTLE GARDENS RESIDENT AND STAFF MEMBER

For my path to reentry success, housing made all the difference. After 10 years in prison, I knew that I couldn’t go back to my past environment. There were too many negative influences there. So, I decided to stay in a shelter for a while, which didn’t offer all that I needed to succeed.

Eventually, someone told me about The Fortune Society. I thought it would be just another housing program but quickly realized that it was so much more. Through group discussions and daily interactions with fellow participants, I found a community that was serious about moving from past mistakes and not looking back.

I began volunteering throughout the organization, collecting almost 1,000 community service hours in the process. Soon, I was able to get my own apartment in Castle Gardens, Fortune’s mixed use, residential development in West Harlem. From a rooftop garden to a computer lab, it’s great to finally live in a safe environment where everything encourages me to thrive. I’ve never been more at peace. This positivity extends to my career. I’m proud to be a commis chef within Fortune’s Food and Nutrition program.

I love the challenges that come with my job, as well as the stability it provides. I come home, go for walks in the nearby park, and navigate my life without the worries that I used to have. It’s a great feeling.
FROM FOLLOWER TO A LEADER
JOSEPH GARRETT, STAFF MEMBER AND FORMER PARTICIPANT

Take it from me: Change can happen through one conversation at a time. I learned this at The Fortune Society after serving 35 years in prison. Here, people genuinely listen to what you have to say rather than tell you what to do. It’s through a mutual exchange that you determine the best way to move forward after justice involvement. It also helped that I came to Fortune with a plan—I knew the programs that would help me achieve my goals the best, including Seeking Strength, a group within Fortune’s Substance Use Treatment program.

After a lifetime of being told what to do, it felt good to be somewhere that empowered me to take ownership of my life and decisions. Soon, I wanted to inspire others the way Fortune inspired me. So, after completing my programs, I worked hard to become a recovery peer specialist within their Scatter-Site Housing program. I also shared my story in front of decision makers in support of the Fair Chance Act, a law that would stop employers from asking about an interviewee’s criminal history before making a job offer.

Today, I work with people who are exactly where I was. Their whole attitude changes once I tell them about me—with a shared understanding, we’re able to communicate openly. Fortune is true to their mission of building people, not prisons. I know this firsthand, and am proud to help others discover this, too.
I was so nervous when I first came to Fortune that I cried. I heard horror stories about other organizations and was afraid of getting my hopes up, but after my first meeting with a Fortune staff member I knew that I came to the right place.

The workshops and programs that I’ve taken here have changed my life. MRT (Moral Reconciliation Therapy), interactive journalism, music, business, team leadership—each class helped me unlock my potential and move forward from my past. I let go of anger and resentment and embraced my ability to think positively and create change.

Sometimes, that change included offering suggestions on ways to improve the programs at Fortune that I was a part of. Fortune staff members embraced my feedback and incorporated much of it. I’m proud to have made a difference for other participants like me.

Rather than harboring regret for past relationships and circumstances, I’m now thinking forward. My goal is to open up a business in five years. With the solid relationships I’ve built with likeminded people here, I know that it’s possible. Thanks to The Fortune Society, I’m no longer afraid.
West Harlem community members celebrate the life and loving memory of Fortune staff member Victor Rojas at our first annual block party.
WAYS TO GIVE

Your contributions allow us to address the needs of our participants and continue to provide critical services that support successful reentry after incarceration. Financial contributions also enhance our ability to advocate for systemic change that promotes the fair and just treatment of people with justice involvement.

DONATE ONLINE

Make a secure online donation to show your support today. Visit fortunesociety.org/donate

DOUBLE YOUR DONATION

To encourage charitable giving, many corporations match donations made by employees. To double or even triple your contribution to Fortune, check if your company has a matching gift program by visiting doublethedonation.com/fortunesociety

MAKE AN IN-KIND DONATION

Gifts of clean, new or gently used clothing, books, and furniture meet a great need among the thousands of participants we serve each year and are always appreciated. Please call 347.510.3448 to learn more.

GIVE IN HONOR OR MEMORY

Whether it’s a tribute to the memory of a loved one or in celebration of a special occasion, your gift to Fortune is a thoughtful way to honor others while supporting our mission. To make a tribute gift, visit fortunesociety.org/donate

DONATE YOUR TIME

By donating their valuable time and expertise, volunteers aid our staff in a myriad of ways, including tutoring, mentoring, resume preparation, data entry, research, and special projects. To learn more, visit fortunesociety.org/volunteer

BECOME A MONTHLY DONOR

A sustaining monthly gift provides steady and reliable support that is invaluable to us as the need for our services and advocacy efforts continue to grow. To make monthly contributions, visit fortunesociety.org/donate

DONATE STOCK

Making a stock donation is an impactful way to support Fortune and invest in the success of our participants. Please call 347.510.3607 for more information.

DONATE BY MAIL

Fill out the enclosed reply envelope and send it with your credit card information, check, or money order to The Fortune Society.

JOIN DAVID’S CIRCLE

In 2017, we launched David’s Circle, our legacy society named in tribute to our founder, David Rothenberg. We invite you to join by including The Fortune Society as a beneficiary in your will, trust, or financial account. Legacy giving is an opportunity to communicate your values and dreams for the kind of society you hope to pass on to future generations. For more information, visit fortunesociety.org/davidscircle or contact us at 347.510.3607.
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Fiscal year 2018 (July 1, 2017 - June 30, 2018)

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"I think The Fortune Society is one of the most vital and compassionate organizations I know of.
-Katherine Binger Gilmour

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Nina and Sol Hurwitz
IBM
Pamela Jarvis and Anthony E. Davis
Jean Jeremie
John S. Nunnally Foundation
Jacqueline Jones-Peace
Stacey Katzen Nidus and David Nidus
Virginia and Richard Keim
Joel Klein
Eileen Kobrin
Allison and David Kochman
Alexandra D. Korry
Eric and Suzanne Krebs
Linda Lavin
Leaves of Grass Fund
Marjorie Lessem
Lettire Construction Corp.
Lynn and Ted Levine
Lisa Linden
Dennis Lonergan
The Marilyn and Bob Laurie Foundation, Inc.
Gloria Marino
Nicholas and Mary Marshall
Michael Maxfield
David and Cynthia McGrath
Dana McIlwain

Staff members from the law offices of Outten & Golden LLP, an honoree at our 2018 Hope & Justice Gala.
The Fortune society is an organization that sings hope. As a volunteer for four years, I see the impact Fortune has on its participants. I have never seen such commitment to transforming one’s life as I do at Fortune. -Karen Merson
Moses Santana, a graduate of our Alternatives to Incarceration (ATI) program and his mother.
Everything you do is a gift to all of the people who benefit from your program. -Laura Zanic

Betsey Holtzmann
Theodora Hooton
Mark Hurwitz
Heide Ilgenfritz
iStar Inc.
Alison O. Jordan
Joan Kaplan
Donna Kenton
Jay L. Kriegel
Vivian Kunzler
Joanna Laine
Tom and Aleta Laine
Levenson Family
Alan and Amy Lewis
Monte Lipman
Jon A. MacClaren and Christopher B. Sink
Gus Maikish
Mahadeva Mani
Leslie Marshall
Jane McCarthy
Khalil Gibran Muhammad
Maria Nardone
Richard Nessel
The New York Women’s Foundation
Kenneth Nochimson
Gabriel S. Oberfield and Laura Gelfman
Open Society Institute Matching Gift Program
Jane E. Oppenheim
Kenneth Page
Fred Patrick
Laurie and David Pauker
Jeanette Pertz
Betty and Carl Pforzheimer
Marc Piparo
James Polshek
Stewart C. Raphael
Stanley Richards
Deborah Rothschild
John Stuart Sandberg
Stephen Schofel
The Securus Foundation

Eric Seiff
Laura Senkevitch
Linda E. Shelton
Karen Sherman
Robert Shwartz
Walter Siegel
Robert Silver
Jeanne Silvers
Emily and Robert Smith
Evelyn Stern
Martin F. Sticht
Sunnyside Painting
Catherine Tenney
Lynn Torgerson
Jeremy Travis
Jennifer Trepinski
Delores and Robert Viarengo
Michael Vincze
Tamara and Gerald Weintraub
Seth Weissman
Linda and Fred Wertheimer
Howard Wolfson
Naomi Zigmond

$250 to $499 (cont.)
Larry and Linda S. Alcoff
Mark Anderson
Todd S. Anderson
Kaitlin Archambault
Barbara Aubrey
Felice Axelrod
Dr. Audrey Baker
F.M. and Patricia Baker
Charles F. Baroo
Melanie Arwin and Bruce Baughman
Barbara and Philip Bayless
Mitra Behroozi
Terry Beitchman
Jonathan Bonaiuto
Patti Breitman
Barbara Buloff
Fortune Flyer
Evangelina Kreeger
ran the TCS NYC Marathon for the last three years to support our reentry services and advocacy efforts.

Denise Scheinberg
Carolyn Schiff and Noah Millman
William Schmid
Jaynie Schultz and Ron Romaner
Laurie Scott
Alison Shames
Tim Sheldon
Thomas Shields
The Siev/Katz Family
Patricia Simpson
Patricia Singer
Lois Smith
Joan and Murray Socolof
Elmer D. Sprague
Peter D. Stepek
Lee and Byron Stookey
Karen Sullivan
Szilvia Szmuk-Tanenbaum
Scott Tayne
Ray Tebout
Travis Terry
Abbe Tiger
Andrea Torrico

Anabella Trabanino
Amy and Stephen Unfried
Mark Wachen
Steven Wasserman
Lori and Charles Weinstein
Charles J. Welsh
Alan Wengrofsky
Jason Wetstone
Edythe White
Stephen P. White
Michael Wilder
David Wildman
Laura Williamson
Winchester Unitarian Society
Eleanor M. Worth
Mark and Margie Zivin
## FINANCIAL STATEMENTS

*Consolidated Statements of Financial Position For The Years Ended June 30, 2018 and 2017.*

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents $484,938</td>
<td>$404,071</td>
<td></td>
</tr>
<tr>
<td>Restricted cash $363,678</td>
<td>$365,489</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable, net $7,625,148</td>
<td>$6,430,951</td>
<td></td>
</tr>
<tr>
<td>Pledges receivable $2,303,237</td>
<td>$1,221,783</td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses and other assets $420,897</td>
<td>$361,745</td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net $10,295,565</td>
<td>$10,358,777</td>
<td></td>
</tr>
<tr>
<td>Security deposits $214,325</td>
<td>$235,762</td>
<td></td>
</tr>
<tr>
<td>Receivable from limited partnerships $2,039,390</td>
<td>$2,039,390</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$23,747,178</strong></td>
<td><strong>$21,417,968</strong></td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses $547,958</td>
<td>$465,707</td>
<td></td>
</tr>
<tr>
<td>Accrued salaries and related expenses $446,410</td>
<td>$436,780</td>
<td></td>
</tr>
<tr>
<td>Accrued vacation $753,176</td>
<td>$710,192</td>
<td></td>
</tr>
<tr>
<td>Government refundable advances and reserves $1,915,153</td>
<td>$971,195</td>
<td></td>
</tr>
<tr>
<td>Deferred rent $1,893,509</td>
<td>$2,036,225</td>
<td></td>
</tr>
<tr>
<td>Bank line of credit/loans payable $3,290,000</td>
<td>$1,825,000</td>
<td></td>
</tr>
<tr>
<td>Mortgage Payable $5,048,046</td>
<td>$5,048,046</td>
<td></td>
</tr>
<tr>
<td>Accrued mortgage interest $759,040</td>
<td>$708,698</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$14,653,292</strong></td>
<td><strong>$12,201,843</strong></td>
</tr>
<tr>
<td><strong>COMMITMENTS AND CONTINGENCIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted $4,091,804</td>
<td>$4,688,082</td>
<td></td>
</tr>
<tr>
<td>Temporarily restricted $5,002,082</td>
<td>$4,528,043</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$9,093,886</strong></td>
<td><strong>$9,216,125</strong></td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$23,747,178</strong></td>
<td><strong>$21,417,968</strong></td>
</tr>
</tbody>
</table>
### Consolidated Statement of Activities For The Years Ended June 30, 2018 and 2017.

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and revenue from special events</td>
<td>$857,916</td>
<td>$724,535</td>
</tr>
<tr>
<td>Direct expenses from special events</td>
<td>($172,497)</td>
<td>($103,943)</td>
</tr>
<tr>
<td>Special events, net</td>
<td>$685,419</td>
<td>$620,592</td>
</tr>
<tr>
<td>Government grants and fees</td>
<td>$29,267,766</td>
<td>$25,782,516</td>
</tr>
<tr>
<td>Foundation grants, contributions and other</td>
<td>$3,829,902</td>
<td>$3,979,236</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>$72,560</td>
<td>$634,218</td>
</tr>
<tr>
<td>Contribution received in acquisition of additional interest in Fortune LP</td>
<td>-</td>
<td>$3,037,059</td>
</tr>
<tr>
<td>Other income</td>
<td>$1,141,085</td>
<td>$822,710</td>
</tr>
<tr>
<td><strong>Total Public Support and Revenue</strong></td>
<td>$34,996,732</td>
<td>$34,876,331</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Expenses</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$28,826,773</td>
<td>$25,159,828</td>
</tr>
<tr>
<td>Management and general</td>
<td>$5,264,450</td>
<td>$4,988,507</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,170,464</td>
<td>$1,007,562</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>$35,261,687</td>
<td>$31,155,897</td>
</tr>
</tbody>
</table>

| **Change in Net Assets from Operations** | ($264,955) | $3,720,434 |

<table>
<thead>
<tr>
<th><strong>Nonoperating Activities</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Amortization of rent expense attributable to straight-lining</td>
<td>$142,716</td>
<td>$36,488</td>
</tr>
<tr>
<td><strong>Total Nonoperating Activities</strong></td>
<td>$142,716</td>
<td>$36,488</td>
</tr>
</tbody>
</table>

| **Change in Total Net Assets** | (122,239) | $3,756,922 |

<table>
<thead>
<tr>
<th><strong>Net Assets, End of Year</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>$9,216,125</td>
<td>$5,459,203</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>$9,093,886</td>
<td>$9,216,125</td>
</tr>
</tbody>
</table>

The complete audited financial statements may be obtained by writing us or going to our website at www.fortunesociety.org.
Today, there are approximately two million people incarcerated in the United States’ jail and prison system. People with criminal justice histories are referred to in an array of dehumanizing labels, such as “inmates,” “criminals,” “prisoners,” “convicts,” “delinquents,” “felons,” and “offenders.” Even after people complete their sentence of incarceration and return to the community, oftentimes these labels follow. Terms like “ex-inmates,” “ex-prisoners,” “ex-convicts,” “ex-felons,” and “ex-offenders” are used to categorize and stigmatize people affected by the criminal justice system.

Dehumanizing labels stereotype and marginalize people rather than support them while they rebuild their lives. Individuals with justice system involvement are not defined by their conviction history. The words we use to reference people should reflect their full identities, and acknowledge their capacity to change and grow.

We encourage you to use humanizing language—your example will inspire others.
<table>
<thead>
<tr>
<th>WORDS TO AVOID</th>
<th>PHRASES TO USE INSTEAD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offender, Inmate, Felon, Criminal,</td>
<td>Person or individual with justice system involvement;</td>
</tr>
<tr>
<td>Convict, Prisoner, Delinquent</td>
<td>Person or individual impacted by the justice system;</td>
</tr>
<tr>
<td></td>
<td>Person or individual affected by the justice system</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Ex-offender, Ex-con, Ex-Offender,</td>
<td>Person or individual with prior justice system involvement;</td>
</tr>
<tr>
<td>Ex-Prisoner</td>
<td>Person or individual previously incarcerated; Person or</td>
</tr>
<tr>
<td></td>
<td>individual with justice history</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Parolee, Probationer, Detainee</td>
<td>Person or individual on parole; Person or individual</td>
</tr>
<tr>
<td></td>
<td>currently under parole supervision; Person or individual</td>
</tr>
<tr>
<td></td>
<td>on probation; Person or individual in detention</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Juvenile Offender, Juvenile Delinquent</td>
<td>Young person with justice system involvement; Young</td>
</tr>
<tr>
<td></td>
<td>adult impacted by the justice system</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Sex Offender</td>
<td>Person or individual with sex offense conviction(s);</td>
</tr>
<tr>
<td></td>
<td>Person previously convicted of a sex offense(s)</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Mentally Ill</td>
<td>Person or individual with mental health needs; Person or</td>
</tr>
<tr>
<td></td>
<td>individual in need of/currently receiving mental health</td>
</tr>
<tr>
<td></td>
<td>services</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Homeless</td>
<td>Person currently or previously experiencing homelessness</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>HIV/AIDS patient; Infected with HIV/AIDS</td>
<td>Person or individual living with HIV; Person or</td>
</tr>
<tr>
<td></td>
<td>individual living with AIDS</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Addict; Substance Abuser</td>
<td>Person with a history of substance use</td>
</tr>
</tbody>
</table>