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Front cover: Family Services participant Adrian Wyatt and his daughter participate in our annual holiday party.

Right photo: Staff and participants gather to celebrate their completion of the Green Construction workshop.
The Fortune Society’s mission is to support successful reentry from incarceration and promote alternatives to incarceration, thus strengthening the fabric of our communities.

We do this by:

- **Believing** in the power of individuals to change;
- **Building lives** through service programs shaped by the needs and experiences of our participants; and
- **Changing minds** through education and advocacy to promote the creation of a fair, humane, and truly rehabilitative correctional system.

Founded in 1967, The Fortune Society’s vision is to foster a world where all who are incarcerated or formerly incarcerated will thrive as positive, contributing members of society. We do this through a holistic, one-stop model of service provision.

Our continuum of care, informed and implemented by professionals with cultural backgrounds and life experiences similar to those of our participants, helps ensure their success. We serve over 7,000 individuals annually via three New York City locations: our service center in Long Island City, Queens, and both The Fortune Academy (“the Castle”) and Castle Gardens in West Harlem. Our program models are recognized both nationally and internationally for their quality and innovation.
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Dear Friend,

2017 marked the 50th Anniversary of The Fortune Society. In looking back on our history, one thing is certain: Achieving this milestone would not have been possible without the community-driven support of people like you.

Community is at the heart of all we are. When our founder, David Rothenberg, produced the Off-Broadway play Fortune and Men’s Eyes in 1967, audience dialogue inspired him to build an organization that positively impacted the nation’s growing criminal justice population. Over time, evolving community needs encouraged us to expand our efforts, with the goal of addressing each nuanced challenge associated with successful reentry.

We are steadfast in this work, and are committed to building a world that sees the humanity of individuals with justice involvement, reduces overreliance on incarceration and excessive sentencing, expands alternatives to incarceration programs (ATI), improves prison and jail conditions, and eliminates barriers to reentry. From direct support to policy reform and advocacy, your support brings this vision to life.

2017 in particular saw huge progress in our ongoing advocacy efforts. In May, with pro bono representation by the employment law firm Outten & Golden LLP, we filed charges against the department store chain Macy’s due to their discriminative criminal background check policies. And in August, to lead our David Rothenberg Center for Public Policy (DRCPP), we welcomed Khalil Cumberbatch as our new Associate Vice President of Policy. Khalil is a well-known advocate for criminal justice reform, and has been deeply connected to Fortune for many years. 2018 will see DRCPP, under Khalil’s leadership, incorporate a greater focus on the treatment of immigrants with criminal justice involvement, among other initiatives.
In 2017, we provided continued technical assistance to the Center for Community Alternatives (CCA) and the Syracuse Housing Authority (SHA), in order to replicate the successful housing model of our Fortune Academy ("the Castle") in Syracuse, New York. Construction has begun on this new building, known as Freedom Commons. This housing development will be a national model for how a nonprofit can partner with a public housing authority to house individuals who are formerly incarcerated and experiencing homelessness, plus other low-income individuals and their families.

It’s been an incredible year of growth, but we still have a long road ahead. In 2018, we will continue this journey with even more community-supported achievements.

We are expanding our capacity to help more individuals on Rikers Island in their successful reentry and will launch a new Jails to Jobs program, which will offer paid transitional work opportunities for people coming home from New York City jails. In addition, our Executive Vice President, Stanley Richards, serves as a key member of the Justice Implementation Task Force focused on closing Rikers Island, and continues to be the only member of the New York City Board of Corrections with justice involvement experience.

Also, we are adding more beds at our Fortune Academy housing development for individuals who are formerly incarcerated and experiencing homelessness. In addition, we house over 200 individuals in our Scatter-Site housing apartments throughout New York City. In 2018, we hope to secure land to build our third congregate residence assisting people with justice involvement and their families in New York City.

As I enter my 29th year as President and CEO of The Fortune Society, I am reminded each day how vital, life-sustaining, and fulfilling this community is. In fact, my own mom still volunteers with us at the young age of 88! And, of course, founder David Rothenberg maintains the same passion for change as he had 50 years ago. Last year, it was an honor to acknowledge his impact at our 50th Anniversary Gala, and present him with a Lifetime Achievement Award.

I am so grateful for your dedication and support—we could not fulfill our mission without you. Now more than ever, we need your commitment. Help us work toward building a world where all who are incarcerated or formerly incarcerated can thrive as positive, contributing members of society.

Sincerely,

JoAnne Page
President and CEO
Our participants engage in a green construction workshop where they learn sustainable building techniques.
Individuals with justice involvement face numerous legal barriers and widespread stigmatization, which present difficulties in accessing education, employment, affordable housing, mental health, substance use treatment, and healthcare. These resources and services are vital for successful reentry, and the difficulties in accessing them make it challenging for these individuals to rebuild their lives. Consequently, those with justice involvement histories form one of the most disadvantaged populations in the United States.
WHO WE SERVE*

Your partnership enabled us to provide services to over 7,000 individuals in fiscal year 2016-2017. Here is a snapshot of who we served at intake:

**GENDER**

- Male: 86.8%
- Female: 12.6%
- Transgender: 0.3%

**AGE**

- Under 18: 0.6%
- Ages 18-24: 15.7%
- Ages 25-34: 26.5%
- Ages 25-34: 26.5%
- Ages 51-64: 21.2%
- Ages 65+: 1.7%

**EMPLOYMENT**

- Full-time employment: 4.1%
- Part-time employment: 2.9%
- Unemployed: 89.7%
1 OF EVERY 3 participants experienced homelessness at intake

196 Veterans who served in the United States military

**EDUCATION**

- High School Diploma: 18.9%
- Some College: 12.9%
- Bachelor’s Degree: 2.9%
- GED: 33.0%
- Associate’s Degree: 3.5%

**FAMILY**

- No Children (45.1%)
- Adult Children (16.9%)
- Children Under 18 (34.6%)

*Data from fiscal year 2016-2017. Percentages may not add up to 100% due to variance in data collection.*
Volunteers from Bloomberg help our participants dress for success by pairing them with new business attire for job interviews.
THRIVING AFTER INCARCERATION

The Fortune Society’s holistic “one-stop shop” model of service provision addresses the complex needs of our participants. Our three primary New York City locations—a main service center in Long Island City, and both The Fortune Academy (“the Castle”) and Castle Gardens in West Harlem—provide in-house services to over 7,000 people with justice involvement each year. Our presence in four borough courthouses, Rikers Island, and other New York State prisons further extends our reach.
PROGRAMS & SERVICES

Alternatives to Incarceration (ATI)
Our ATI program reduces the prison and jail population, helps thousands of individuals receive holistic, supportive services, and saves taxpayers millions of dollars.

Benefits Application Assistance
Our Benefits Application Assistance program helps participants achieve economic mobility by coordinating access to public benefits available to individuals and families with low incomes, including the Supplemental Nutrition Assistance Program (SNAP), Medicaid, Supplemental Disability Insurance, and other forms of public assistance.

Michael Carryl, a Family and Employment Services program participant and father of two daughters.
Creative Arts

Our Creative Arts program supports the educational, emotional, and cultural development of individuals impacted by the criminal justice system through creative writing, poetry, spoken word, video production, animation, visual arts, music, and theater.

Education

Our Education program empowers students to achieve personal and professional goals, such as acquiring basic literacy skills, earning a High School Equivalency diploma, attending college, or preparing for employment.

Employment Services

Our Employment Services program is designed to equip job seekers with justice involvement with the skills necessary to obtain employment and thrive in the workplace. The program offers job readiness, transitional work, and sector-based skills trainings in Green Construction, Culinary Arts, Job Development, and Transportation (Commercial Drivers License acquirement). We also offer job placement assistance and retention services.

Family Services

Our Family Services program works to unite participants with their loved ones by facilitating healthy parent-child relationships, and providing legal services for custody, visitation, and child support commitments.

Food and Nutrition

We offer healthy, hot meals, and distribute fresh, locally grown produce to participants through partnerships with local farms. Through the Food and Nutrition program, we also offer cooking demonstrations and nutrition education workshops.

Health Services

Our Health Services program connects individuals with justice involvement and chronic conditions to quality healthcare and social services. We also provide individuals living with HIV/AIDS with vital discharge planning, case management, health education, and connection to quality, community-based treatment and care.

Housing

Our Housing program assists individuals with justice involvement and their families experiencing homelessness in building better futures through supportive and affordable housing. The program provides low-threshold access to emergency, transitional, and permanent housing in our congregate buildings: The Fortune Academy (“the Castle”) and Castle Gardens, along with our Scatter-Site housing program.

Mental Health Treatment

Fortune participants have access to a full spectrum of services through our NYS Office of Mental Health (OMH)-licensed Better Living Center (BLC), which serves individuals with mental health needs and histories of justice involvement.

Prepare for Release

Our Individualized Corrections Achievement Network (I-CAN) program provides skill-building and discharge preparation services to eligible individuals during their incarceration at NYC Department of Corrections (DOC) jails, and offers continuing reentry support following their release.

Substance Use Treatment

Our New York State Office of Alcoholism and Substance Abuse Services (OASAS)-licensed outpatient substance use treatment clinic empowers people with substance use histories to heal and recover from addiction and the trauma of incarceration.
YOUR IMPACT*

With your support, we helped thousands of individuals thrive in the community after justice involvement. Here is how you impacted the lives of our participants:

- **7,081** individuals received our life-changing services.
- **41,436** nutritious meals served to participants at our service centers in Queens and Harlem.
- **3,370** individual therapy sessions provided at The Better Living Center, our NYS Office of Mental Health-licensed outpatient treatment program.
- **682** individuals placed in new jobs through our Employment Services program.
- **21,596** total instructional hours provided through our Education program.
- **$11,555,447** total estimated savings to taxpayers as a result of our Alternatives to Incarceration (ATI) program.
  - **72%** of ATI participants eligible for completion graduated.
$3,039,000
secured in public benefits for Benefits Application Assistance participants, including Medicaid, cash assistance, and Supplemental Nutrition Assistance Program (SNAP) benefits.

1,625
individuals enrolled in our discharge planning program at Rikers Island.

71%
of Fortune Academy participants in transitional housing successfully moved to permanent housing.

696
individuals received substance use counseling services; of those discharged (361), 69% discontinued substance use during their tenure.

277
participants living with HIV/AIDS were connected to medical care upon release from Rikers Island.

*Data from fiscal year 2016-2017
The New York City Housing Authority (NYCHA) created new pathways to lift permanent exclusions. The current exclusion policy, which prevents those with justice involvement from entering or residing in public housing, is extremely broad and difficult to reverse. This new application process to lift permanent exclusions, however, will help to facilitate reentry, preserve families, and better serve low-income New Yorkers.
The New York City Council unanimously passed five bills to protect tenants of three-quarter homes. Under these new bills, a private landlord may not require, interfere, or discriminate in regards to tenants’ medical treatment; the NYC Department of Housing Preservation and Development (HPD) will no longer be able to time-limit displaced people who apply for emergency relocation services after losing their homes to vacate orders; document requirements are lessened for displaced people applying for emergency relocation services; NYC shelter allowance recipients must be informed of their rights against illegal eviction; and the Three-Quarter House Task Force will publicly report inspection and relocation data.

The New York City Council passed legislation to offer legal representation to all low-income New Yorkers facing eviction. The new “Right to Counsel” bill will provide legal services to tenants who make below 200 percent of the federal poverty line. New York City is the first city in the country to offer such protections.

New York City Mayor Bill de Blasio initiated concrete steps to close Rikers Island jail complex and replace it with a smaller network of modern, safe, and humane facilities. These steps include an additional $30 million investment over the next three years to accelerate safe reductions in the size of the jail population, immediate steps to expand services and renovate facilities, and details the multi-year process of renovating and developing off-Island facilities.

New York State took first steps to ensure that immigrants at risk of deportation have a fair chance in court. The New York State Legislature voted to dedicate $10 million of the state budget to immigrant legal services, and $4 million of the funds have specifically been allotted to provide lawyers for New York immigrants at risk of deportation. New York is the first state to take this action in ensuring that immigrants will be able to get basic legal advice and representation that helps protect them from deportation or detainment.

New York passed legislation that seals criminal convictions if individuals have led law-abiding lives for at least 10 years and have up to two eligible convictions.
Art frees me. In high school, I created a theater company with friends. We traveled all over—including internationally—to share our versions of Shakespearian plays. Unfortunately, things fell apart after high school. Prior to graduation, I was never arrested—I wasn’t the type of person to be in the streets. And I definitely didn’t think that I had a problem with substance use. But eventually, I was given a court-ordered mandate to come to The Fortune Society’s Alternatives to Incarceration (ATI) program. Here, I discovered areas of my life that needed to change. Support from Fortune staff, like counselors Simone Schultz and Angel Gonzalez, was vital. They truly care about my well-being. It especially helps that so many of Fortune’s staff have justice involvement experience themselves. They understand me.

After becoming a participant, I began distancing myself from friends who were doing wrong things. And through Fortune’s Substance Use program, I recognized that alcohol and smoking were inhibiting my ability to thrive. Coming to Fortune gave me courage to not only ask but demand healthy support from those who had my best interest at heart. And it helped me reconnect with creativity. Through the Creative Arts program, I was a part of Public Works’ production of *As You like It*, and I perform with Creative Arts Program Manager John Runowicz in the monthly Music Café series.

I’m back on my feet again. I take advantage of everything here, and have already told several people that they should try this program.
Ever since I left high school in 11th grade, my mother encouraged me to get my High School Equivalency diploma. When I came to The Fortune Society in January 2017, I found the resources and support necessary to achieve this goal and many others.

I initially learned about Fortune while in a court-mandated substance use program. I was impressed with the offerings. Here was the opportunity to further my education, as well as learn workplace skills that would keep my life moving in a positive direction.

With the support of staff members Rafael Zarzuela, Brittany Smith, and Katherine Samberg, everything fell into place. Thanks to Mike Swain and other great teachers in the Education program, I earned my High School Equivalency diploma. My mother was so proud!

My journey hasn’t ended there, though. Having a High School Equivalency diploma gives me the opportunity to pursue new employment options and trainings. Today, I’m working hard to build a successful career. Through Fortune’s Employment Services program, I practiced interview skills and participated in a 10-week internship. I’m planning on returning to Fortune to learn green construction and obtain an Occupational Health and Safety Administration (OSHA) certification, which will give me the opportunity to work for larger companies and advance in my profession.

Without Fortune, none of this would be possible. With their support, I know that I will continue to achieve new goals and build a better future for myself.
I’ve known of The Fortune Society for over 15 years, but it took a few stops and starts for me to fully immerse myself in the program. Maintaining sobriety was my biggest challenge, but after another organization in Yonkers helped me overcome that, housing insecurity was a distressing issue.

Fortune’s Housing program rescued me from homelessness. Now, I live at the Castle, a safe community where I am understood and I maintain employment as a barber. Through both, I am focused as a productive citizen. In the barbershop while cutting hair, I share my story with customers. I want them to know what it’s like to be incarcerated and struggle with substance use.

By sharing, I know that I’m helping discourage others from traveling down the same road.

Fortune has all types of resources to help a person succeed. That’s important, because some people have been incarcerated longer than others, and need different types of support. Before I walked through Fortune’s doors, I knew I was better than the life I led in the past. Repeat justice involvement, drugs, and alcohol were mainstays. Today, Fortune helps me live better. My future is filled with possibility. I have two grown children, and am in contact with them a lot. I’m even considering moving to another state in order to be closer to them and the rest of my family. After being in The Big Apple for quite a while, it may be time for a change of pace. Thanks to Fortune, change is possible.
WAYS TO GIVE

Your contributions allow us to address the needs of our participants and continue to provide critical services that support successful reentry after incarceration. Financial contributions also enhance our ability to advocate for systemic change that promotes the fair and just treatment of people with justice involvement.

DONATE ONLINE
Make a secure online donation to show your support today. Visit fortunesociety.org/donate

DOUBLE YOUR DONATION
Many corporations match donations made by employees to support charitable giving. To double or even triple your contribution, check if your company has a matching gift program by visiting doublethedonation.com/fortunesociety

MAKE AN IN-KIND DONATION
Gifts of clean, gently used clothing, books, and furniture meet a great need among the thousands of participants we serve each year and are always appreciated. Please call 347.510.3448 to learn more.

DONATE YOUR TIME
By donating their valuable time and expertise, volunteers aid our staff in a myriad of ways, including tutoring, mentoring, resume preparation, data entry, research, and special projects. To learn more, visit fortunesociety.org/volunteer

BECOME A MONTHLY DONOR
A sustaining monthly gift provides steady and reliable support that is invaluable to us as the need for our services and advocacy continues to grow. To make monthly contributions, visit fortunesociety.org/donate

DONATE STOCK
Making a stock donation is an impactful way to support Fortune and invest in the success of our participants. Please call 347.510.3607 for more information.

DONATE BY MAIL
Fill out the enclosed reply envelope and send it with your credit card information, check, or money order to The Fortune Society.

JOIN DAVID’S CIRCLE

We are honored to launch David’s Circle, our legacy society named in tribute to our founder, David Rothenberg. We invite you to join by including The Fortune Society as a beneficiary in your will, trust, or financial account. Legacy giving is an opportunity to communicate your values and dreams for the kind of society you hope to pass onto future generations. For more information, visit fortunesociety.org/davidscircle or contact us at 347.510.3607.

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The Fortune Society model has proven itself and should be replicated in more communities. It is the bridge to a second chance at a successful life.”

– Jacqueline McLeod
The Fortune Society’s dedication to lifting the voices of people they serve and creating opportunities for people with justice involvement underpins everything that they do. [It’s what makes them] a powerful agent for change.” – Ryan Moser

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"Fabulous organization. I am inspired by the work of Fortune’s staff and participants—the dedication, hard work, and perseverance. I thoroughly enjoy volunteering there.” – Cecelia Beirne

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Janice MacAvoy and Johnson McKelvy  
Robert MacNeil  
Aaron Marcu and Mary Lu Bilek  
Victor Marrero and Veronica White  
Leslie Marshall

Michael Maxfield  
Katherine McKeen  
Robert Mead  
Ronald Millet  
Mitchell Modell  
Maria Nardone  
Neuberger Berman LLC  
Ellen Newhouse  
David Nocenti and Andrea Shapiro Davis  
Gabriel S. Oberfield and Laura Gelfman  
Tammy Oler  
Ted Parker  
Fred Patrick  
David and Laurie Pauker  
Jeanette and Stuart Pertz  
Carl and Betty Pforzheimer  
Marc Piparo  
Anne Pollack  
William and Ronnie Potter  
Lisa Prato  
Lawrence T. Quirk  
Matthew Rauch  
Red Dog Rauch  
2010 Fund  
Michael Robinson  
Margaret Rosenberry  
Martha Roth and Bill Irwin  
Reed and Jane Rubin  
Mark Rubenstein  
Kristina Sapaskis  
Stephen Schofel  
Eric Seiff  
Stuart Seigel and Sherry Jackson  
Benard and Darla Shaw  
John and Robin Sicher  
Walter Siegel  
Signature Theatre  
Anne Simmons
Patricia Simpson
Mark Skidmore
Robert and Emily Smith
Roger Snow
Martin F. Sticht
Szilvia Szmuk-Tanenbaum
Jordan Tamagni
Joseph Toce
Ann Travers
Camilla Trinchieri and Stuart Greenspon
Zachary Tuckman
Barbara Turk
Betty Turock and Gus Friedrich
Richard and Irene Van Slyke
Joseph and Charlann Vander Pluym
Robert and Delores Viarengo
Stephen Michael Vincze
Sara Weber
Gerald and Tamara Weintraub
Barbara and Dave Wenig
Fred and Linda Wertheimer
Sandra Wijnberg and Hugh Freund
Naomi Zigmund
Beryl Zimberoff
Fractured Atlas

$250 to $499

Fay Abrams and David Lemley
Susan N. Acunto
Adco Foundation
Sharon Alpert
Melissa and Pamela Ambrose
Karen and K. T. Andersen
Todd S. Anderson
Sally Andriette
Christina Armas
Felice Axelrod
Darcy Bacon
F. M. Baker
Carol Barsky and Steven Berstein
Bruce Baughman and Melanie Arwin
Mitra Behroozi
Terry Beitchman
Molly Bernard
Scott and Sally Berthel
Emily Boland

Patti Breitman
Audrey Brooks
Richard Bryan
David Burney
Sean Cahill
Austin and Christina Campriello
Barbara Carlsen
Tohasz Chabowski
David Chapin
Elizabeth Christensen
Donald Cogsville
Steven Colgrove
Chris Collins
Adelaide Connaughton
Susan M. Connolly
Deborah Cooper
William Cox
Joseph and Paula Curcio
Edla Cusick and Douglas Clifford
Mindy Cytrin
Denise Dalton
Carmen D’Angelo
Dennis Derryck
Marc Diamond
Amy T. Dickinson
Sherry Dworsky
Earthshare NYC Gives
Jeri Easterling
David Ehlke
Alphonzo Elder
Peter Engel
Sandra Eskin
Ralph Figueroa
Fine Sisters Fund of the Triskeles Foundation
Lynn Fisher
Joshua Frankel and Eve Biddle
Robert and Shirley Frankum
Jarrod Freshour
John H. Freund
Dan and Lynn Gelfman
Nancy Gernert
William Gill
Mark E. Ginsberg
Lester I. Goldfischer
$250 to $499 (cont.)

Lee and Jill Goldman
Art Gormley
Jennifer Graham
Samuel Graham-Felsen
Pamela Greenspan
Thomas R. Gross, Jr.
Alexander Guzman
Simeon Baum
Phyllis Hatfield
Crystal Hayes
Michael Healy
Eric Hemel
Mark Hurwitz
Robert Imperato
Imperial Bag and Paper
Kurt Jacobson
Seymour James
John P. Jones
Ann Kaslow
Joseph Kenny
Jonathan K. Law
Gordon H. Leavitt
Edwin and Judith Leonard
Amy Leong
David and Elizabeth Lesser
Scott Levenson
Rabbi Robert Levine and Ms. Gina Levine
Gloria Lewit
Donna Lieberman
Amy Lilly
Max Lindeman
Nancy Locker
Nick Macdonald and Elspeth Macdonald
Gus Maikish
Meera Mayer
Cathy McNamara
Giuseppe and Gina Mercogliano
Miriam Miller
Edward S. Miller and Laura E. Garrison
James Modula
Rosalie Mollica
Eider Moore
Lester S. Morse, Jr.
Frances and Marvin Naftal
Nasdaq Employee Giving
Michael O’Brien

Robert Paashaus
Yami Palmer
Emanuel Pearlman
Shirley Petersen
Geoffrey Picket
PMI Incorporated
Jeralyn Reese
John and Laura Regier
Gene and Susan Resnick
James Ricks
Shirley Ringness
Thomas Robbins
Ellen and Rich Rodin
Elizabeth Rodkin
Danielle Rosario
Deborah Rothschild
Marsha Ruback
Gladys Rustay
Elizabeth Saylor and Jeff Drucker
Andrew Schapiro and Tamar Newberger
Carol Schneider
Janet Schultz
Andrea Scoppetta
Matt Scott
SEFA for the Valley & Greater Utica Area
Laura Senkevitch
Alison Shames
Tim Sheldon
Robert Silver
Patricia Singer
Elmer D. Sprague
Karen Sullivan
Sunnyside Painting
Barry Taft
Scott Tayne
SaraThrone
Anabella Trabanino
Stewart Umphrey
Kristopher Vecchio
Katherine Vockins
Carl B. Weisbrod
Sarah Wendt and Andrew Regier
Honorable Betty J. Williams
Ronald Williams
Laura Williamson
Charles Woglom
Andrew Elmore and Alison Yager
Mark and Margie Zivin
THIS IS WHAT HOPE LOOKS LIKE, THANKS TO YOU.

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$404,071</td>
<td>$369,344</td>
</tr>
<tr>
<td>Restricted cash</td>
<td>$365,489</td>
<td>-</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>$6,430,951</td>
<td>$4,919,826</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>$1,221,783</td>
<td>$641,416</td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>$350,180</td>
<td>$261,271</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$10,358,777</td>
<td>$1,315,230</td>
</tr>
<tr>
<td>Due from related parties</td>
<td>$11,565</td>
<td>$131,207</td>
</tr>
<tr>
<td>Security deposits</td>
<td>$235,762</td>
<td>$229,570</td>
</tr>
<tr>
<td>Investment in limited partnership</td>
<td>-</td>
<td>$382,120</td>
</tr>
<tr>
<td>Receivable from limited partnerships</td>
<td>$2,039,390</td>
<td>$2,039,390</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$21,417,968</strong></td>
<td><strong>$10,289,374</strong></td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$1,174,405</td>
<td>$554,216</td>
</tr>
<tr>
<td>Accrued salaries and related expenses</td>
<td>$436,780</td>
<td>$381,162</td>
</tr>
<tr>
<td>Accrued vacation</td>
<td>$710,192</td>
<td>$506,051</td>
</tr>
<tr>
<td>Government refundable advances and reserves</td>
<td>$971,195</td>
<td>$716,029</td>
</tr>
<tr>
<td>Deferred rent</td>
<td>$2,036,225</td>
<td>$2,072,713</td>
</tr>
<tr>
<td>Bank line of credit/loans payable</td>
<td>$1,825,000</td>
<td>$600,000</td>
</tr>
<tr>
<td>Mortgage Payable</td>
<td>$5,048,046</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$12,201,843</strong></td>
<td><strong>$4,830,171</strong></td>
</tr>
<tr>
<td><strong>COMMITMENTS AND CONTINGENCIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$4,688,082</td>
<td>$4,320,496</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$4,528,043</td>
<td>$1,138,707</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$9,216,125</strong></td>
<td><strong>$5,459,203</strong></td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$21,417,968</strong></td>
<td><strong>$10,289,374</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OPERATING ACTIVITIES</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support and revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and revenue from special events</td>
<td>$724,535</td>
<td>$247,138</td>
</tr>
<tr>
<td>Direct expenses from special events</td>
<td>($103,943)</td>
<td>($66,280)</td>
</tr>
<tr>
<td>Special events, net</td>
<td>$620,592</td>
<td>$180,858</td>
</tr>
<tr>
<td>Government grants and fees</td>
<td>$25,782,516</td>
<td>$23,209,023</td>
</tr>
<tr>
<td>Foundation grants, contributions and other</td>
<td>$3,979,236</td>
<td>$2,891,242</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>$634,218</td>
<td>$1,176,094</td>
</tr>
<tr>
<td>Contribution received in acquisition of additional interest in Fortune LP</td>
<td>$3,037,059</td>
<td>-</td>
</tr>
<tr>
<td>Other income</td>
<td>$822,710</td>
<td>$702,771</td>
</tr>
<tr>
<td><strong>TOTAL PUBLIC SUPPORT AND REVENUE</strong></td>
<td><strong>$34,876,331</strong></td>
<td><strong>$28,159,988</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$25,159,828</td>
<td>$23,033,315</td>
</tr>
<tr>
<td>Management and general</td>
<td>$4,988,507</td>
<td>$4,147,843</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,007,562</td>
<td>$911,736</td>
</tr>
<tr>
<td><strong>TOTAL OPERATING EXPENSES</strong></td>
<td><strong>$31,155,897</strong></td>
<td><strong>$28,092,894</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS FROM OPERATIONS</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$3,720,434</strong></td>
<td><strong>$67,094</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NONOPERATING ACTIVITIES</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rent expense attributable to straight-lining</td>
<td>$36,488</td>
<td>($3,735)</td>
</tr>
<tr>
<td><strong>TOTAL NONOPERATING ACTIVITIES</strong></td>
<td><strong>$36,488</strong></td>
<td><strong>($3,735)</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHANGE IN TOTAL NET ASSETS</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$3,765,922</strong></td>
<td><strong>$63,359</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net assets, beginning of year</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$5,459,203</strong></td>
<td><strong>$5,395,844</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS, END OF YEAR</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$9,216,125</strong></td>
<td><strong>$5,459,203</strong></td>
<td></td>
</tr>
</tbody>
</table>

The complete audited financial statements may be obtained by writing us or going to our website at www.fortunesociety.org.
Today, there are approximately two million people incarcerated in the United States’ jail and prison system. People with criminal justice histories are referred to in an array of dehumanizing labels, such as “inmates,” “criminals,” “prisoners,” “convicts,” “delinquents,” “felons,” and “offenders.” Even after people complete their sentence of incarceration and return to the community, oftentimes these labels follow. Terms like “ex-inmates,” “ex-prisoners,” “ex-convicts,” “ex-felons,” and “ex-offenders” are used to categorize and stigmatize people affected by the criminal justice system.

Dehumanizing labels stereotype and marginalize people rather than support them while they rebuild their lives. Individuals with justice system involvement are not defined by their conviction history. The words we use to reference people should reflect their full identities, and acknowledge their capacity to change and grow.

Be mindful of how you speak about The Fortune Society’s mission, the people we serve, our dedicated staff, and board members. We encourage you to use humanizing language—your example will inspire others.
<table>
<thead>
<tr>
<th>WORDS TO AVOID</th>
<th>PHRASES TO USE INSTEAD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offender, Inmate, Felon, Criminal, Convict, Prisoner, Delinquent</td>
<td>Person or individual with justice system involvement; Person or individual impacted by the justice system; Person or individual affected by the justice system</td>
</tr>
<tr>
<td>Ex-offender, Ex-con, Ex-Offender, Ex-Prisoner</td>
<td>Person or individual with prior justice system involvement; Person or individual previously incarcerated; Person or individual with justice history</td>
</tr>
<tr>
<td>Parolee, Probationer, Detainee</td>
<td>Person or individual on parole; Person or individual currently under parole supervision; Person or individual on probation; Person or individual in detention</td>
</tr>
<tr>
<td>Juvenile Offender, Juvenile Delinquent</td>
<td>Young person with justice system involvement; Young adult impacted by the justice system</td>
</tr>
<tr>
<td>Sex Offender</td>
<td>Person or individual with sex offense conviction(s); Person previously convicted of a sex offense(s)</td>
</tr>
<tr>
<td>Mentally Ill</td>
<td>Person or individual with mental health needs; Person or individual in need of/currently receiving mental health services</td>
</tr>
<tr>
<td>Homeless</td>
<td>Person currently or previously experiencing homelessness</td>
</tr>
<tr>
<td>HIV/AIDS patient; Infected with HIV/AIDS</td>
<td>Person or individual living with HIV; Person or individual living with AIDS</td>
</tr>
<tr>
<td>Addict; Substance Abuser</td>
<td>Person with a history of substance use</td>
</tr>
</tbody>
</table>